

Alibaba Group Welcomes Malaysia Prime Minister with Tour of Alibaba's Headquarters in Hangzhou



Malaysia's Prime Minister Tun Dr. Mahathir Mohamad accompanied by Alibaba Group's Founder and Executive Chairman Jack Ma at the company's headquarters in Hangzhou, China

Hangzhou, China, August 18, 2018 – Alibaba Group today hosted the Prime Minister of Malaysia, Tun Dr. Mahathir Mohamad and members of his delegation at its headquarters in Hangzhou, China, where the company showcased how its technology can be applied to benefit people's lives, the economy and society at large.

Jack Ma, Founder and Executive Chairman of Alibaba Group was present to welcome the Prime Minister, Tun Dr. Mahathir who was accompanied by his wife, Tun Dr. Siti Hasmah and members of the delegation which comprised of senior government officials from Malaysia.



Daniel Zhang, CEO of Alibaba Group giving Prime Minister Tun Dr. Mahathir a tour of the Alibaba exhibition center, a journey through time of the Group's history, success, contributions and future aspirations



Prime Minister Tun Dr. Mahathir Mohamad watches a demonstration at the 'Internet of Things' zone where Alibaba Group's smart digital assistant Tmall Genie performs various tasks

CEO of Alibaba Group, Daniel Zhang, also present, gave the Malaysian Prime Minister, and his delegation a tour of Alibaba's exhibition center, which features informative and interactive exhibits on the company's history and initiatives that have created one of the most dynamic and inclusive digital ecosystems in China and beyond.



Alibaba Group's founder and executive chairman Jack Ma giving his opening remarks to welcome Prime Minister Tun Dr. Mahathir Mohamad and senior officials from Malaysia

Jack Ma, Founder and Executive Chairman of Alibaba Group gave a speech at the event and representatives of Alibaba provided an overview of the company's ecosystem and the role it has played in helping to create a more inclusive economy and society.

In his opening remarks, Jack said: "Our main aim is to create jobs, spur innovation, empower small businesses and young people, and drive transformation for social and economic growth. Our relationship with Malaysia is an important one, and our goal is to be an enabler, that helps Malaysia's small businesses, and young people leverage the latest technology to benefit from globalization in an efficient and cost-effective manner. Nobody can stop globalization, but Alibaba's version of globalization is to ensure it is inclusive, and benefits developing countries, small businesses and young people."

"Alibaba clearly understands the power of technology, particularly in using technology to market products globally. The work Alibaba is doing is astounding and its modern technology can certainly benefit Malaysia. We look forward to exploring more collaboration and continue to strengthen our partnership," said Prime Minister of Malaysia, Tun Dr. Mahathir Mohamad after the business presentations by Alibaba Group's senior executives.



Jack Ma shows Prime Minister Tun Dr. Mahathir mobile payment app Alipay during a business presentation session

Chief Executive Officer of Ant Financial Services Group, Eric Jing also shared the company's initiatives in promoting the concept of a 'cashless society' – enabling the digital transformation of the financial sector. Jing underlined the significance of a cashless society in the context of digitizing the world's financial landscape which can be fruitful to developing countries such as Malaysia.

The Malaysian government's visit to Alibaba's headquarters came after a fruitful meeting between Jack Ma and Tun Dr. Mahathir during the company's Malaysia office opening in June this year. Other milestones and joint-effort initiatives between Alibaba Group and Malaysia include:

Logistics

- Commenced construction of a smart e-fulfilment hub in Kuala Lumpur under a Cainiao-MAHB joint venture to enable speedy storage, fulfilment, customs clearance and warehousing operations.

Cloud computing

- Opened a local internet data center to provide Malaysian enterprises a local choice to build their businesses and run their applications on powerful, reliable and secure world-class global cloud platform.

Training

- Trained thousands of individuals, entrepreneurs and cloud computing professionals under various programs in conjunction with leading Malaysian universities and government agencies to support Malaysia's sustainable e-commerce development.

E-commerce

- Launched Malaysia Pavilion on Alibaba.com to promote quality Malaysian products to global buyers.
- Established a one-stop platform to provide export facilitation with services ranging from marketing and customs clearance, to streamlined permit application procedures and tax declaration and more.
- Hosted March Expo with MDEC and MATRADE to connect Malaysian wholesalers with global sales opportunities.

- Held “Access to China Consumers” seminar to help Malaysian exporters enter the China market with participation of more than 500 Malaysian merchants.
- Hosted ‘Malaysia Week’ in July 2018 in Hangzhou and on its e-commerce platforms to promote a broad range of Malaysian products and services to China’s consumers.

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About Alibaba Group

Alibaba Group’s mission is to make it easy to do business anywhere. The company aims to build the future infrastructure of commerce. It envisions that its customers will meet, work and live at Alibaba, and that it will be a company that lasts at least 102 years.

Media Contacts

Rico Ngai
Alibaba Group
+852 9725 9600
rico.ngai@alibaba-inc.com

Cathy Yan
Alibaba Group
+852 9012 5806
cathy.yan@alibaba-inc.com